

# Fact sheet

1Q 2023

**WIELTON GROUP**

## Wielton Group – background information

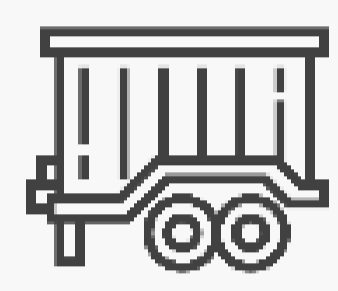
The **Wielton Group** is one of the three largest producers of semi-trailers, trailers and truck bodies in Europe and the ten largest producers in the industry worldwide. The Group's strength is its consistently implemented strategy, based on organic growth and acquisitions.

In 2015, the Group acquired leading Italian brands **Viberti and Cardì** and French company **Fruehauf**. In May 2017, the Wielton Group acquired the German company **Langendorf**, thus expanding its offerings to include, among other things, specialized vehicles for transporting glass and precast concrete. The acquisition of **Lawrence David** in September 2018 allowed the Group to enrich its portfolio with more unique vehicles. In turn, the acquisition of **Guillén Desarrollos Industriales** enabled the Group to expand its activities into another important market – Spain.



**Nr 3**  
In Europe

**Nr 10**  
In the world

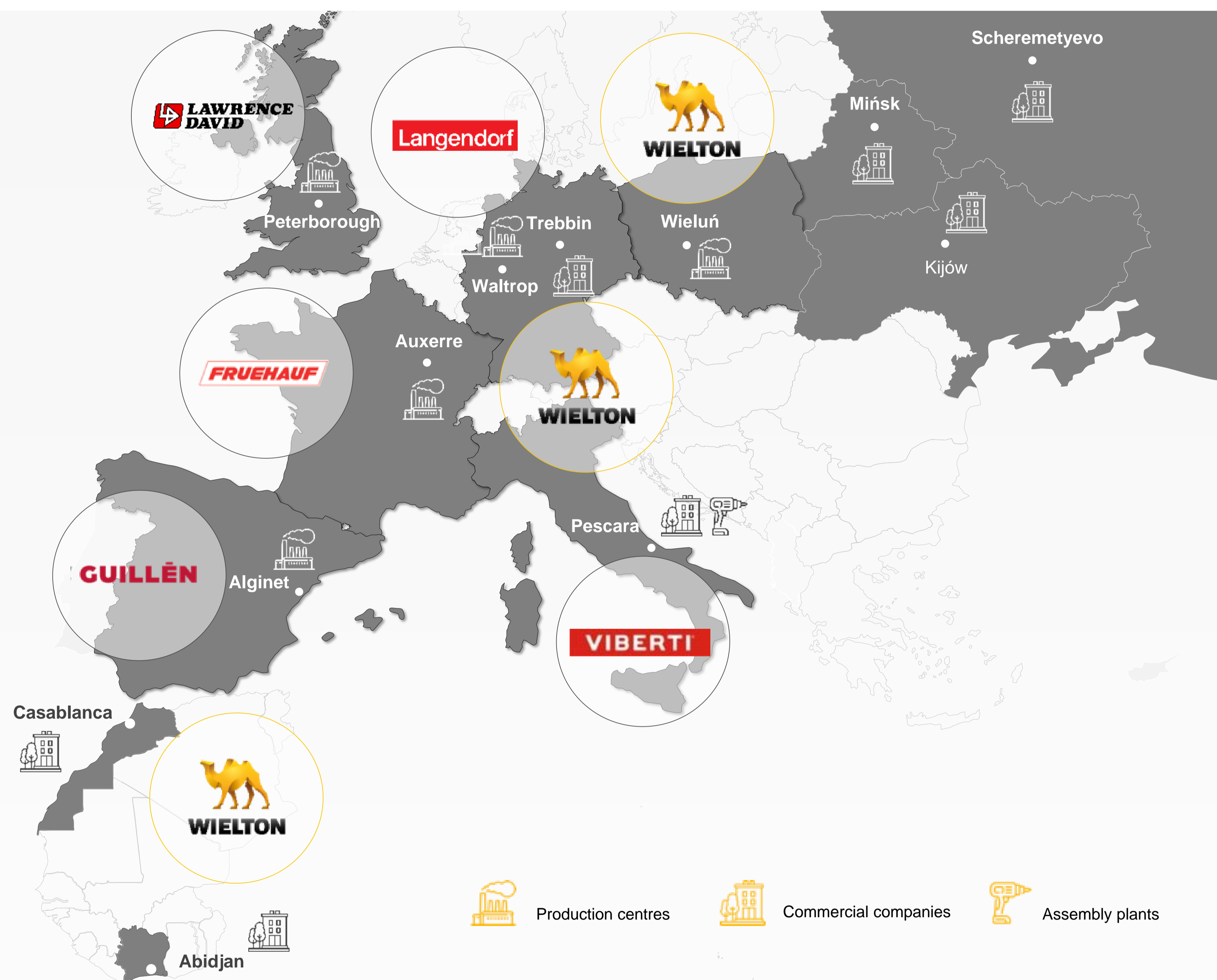


**164 000 units**  
semi-trailers produced

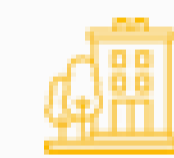
An international Group operating with strong local brands, **with 5 production centers** in Europe.

The Group also has an international service network that includes **380 points in 29 countries**.

Experienced staff – **almost 3,400 people**.



Production centres



Commercial companies



Assembly plants

## Product portfolio structure

Universal semi-trailers

**50%**



Tippers

**12%**



Closed-box semi-trailers

**12%**



Agro

**6%**



Home Delivery bodies

**4%**



Tippers bodies

**1%**



Low-loaders

**3%**



Container semi-loaders

**7%**



High volume combinations

**4%**

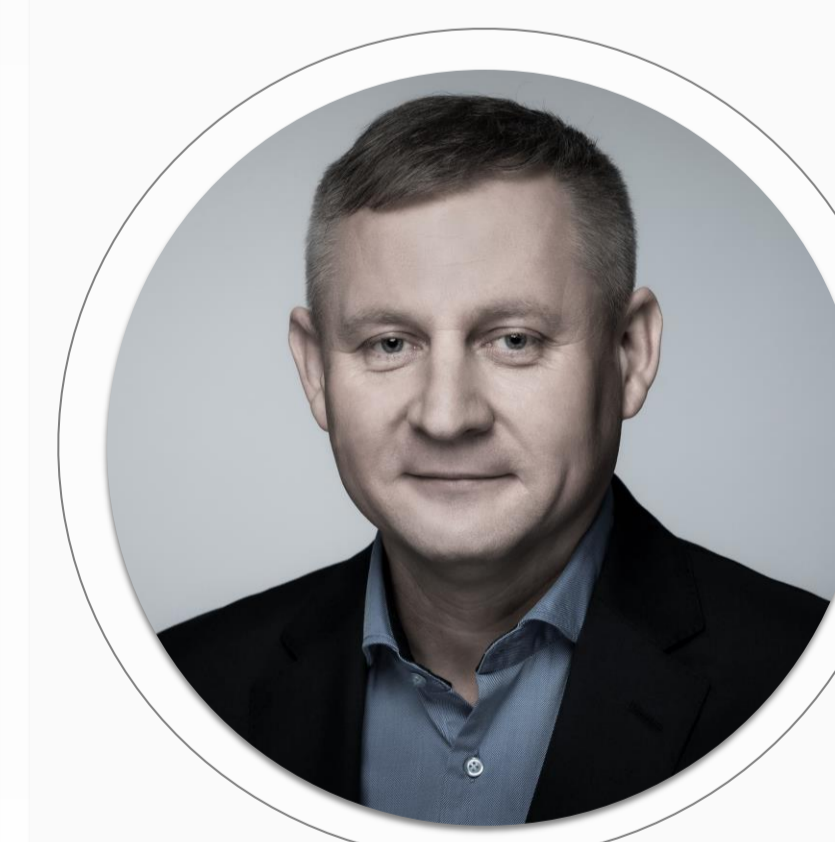


Inloaders

**1%**



## Management Board of Group



Paweł Szataniak | **CHAIRMAN**

Chairman of the board



Mariusz Golec | **CEO**

1st Vice President of the Board

### Contact for Investors

Barbara Bujnowska-Sęda  
Office of the Management Board of Wielton S.A.  
Mobile: 798 779 352  
Mail.: b.bujnowska-seda@wieltongroup.com

Agnieszka Placek-Łapaj  
PR Manager Wielton S.A.  
Mobile: 502 665 126  
Mail.: a.placek@wielton.com.pl

**WIELTON GROUP**

**WIELTON**

**FRUEHAUF**

**LAWRENCE DAVID**

**Langendorf**

**VIBERTI**

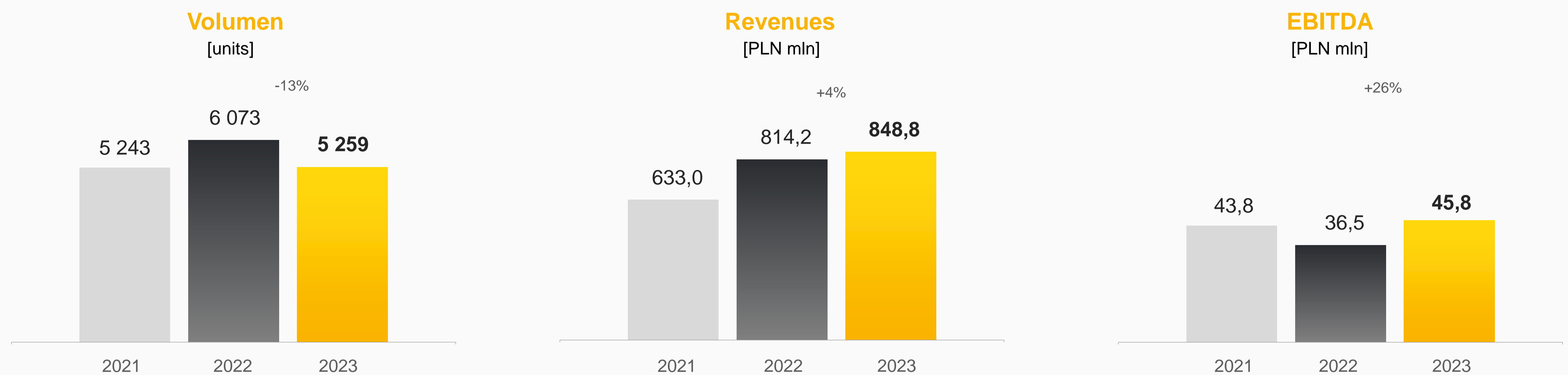
**GUILLÉN**

# Fact sheet

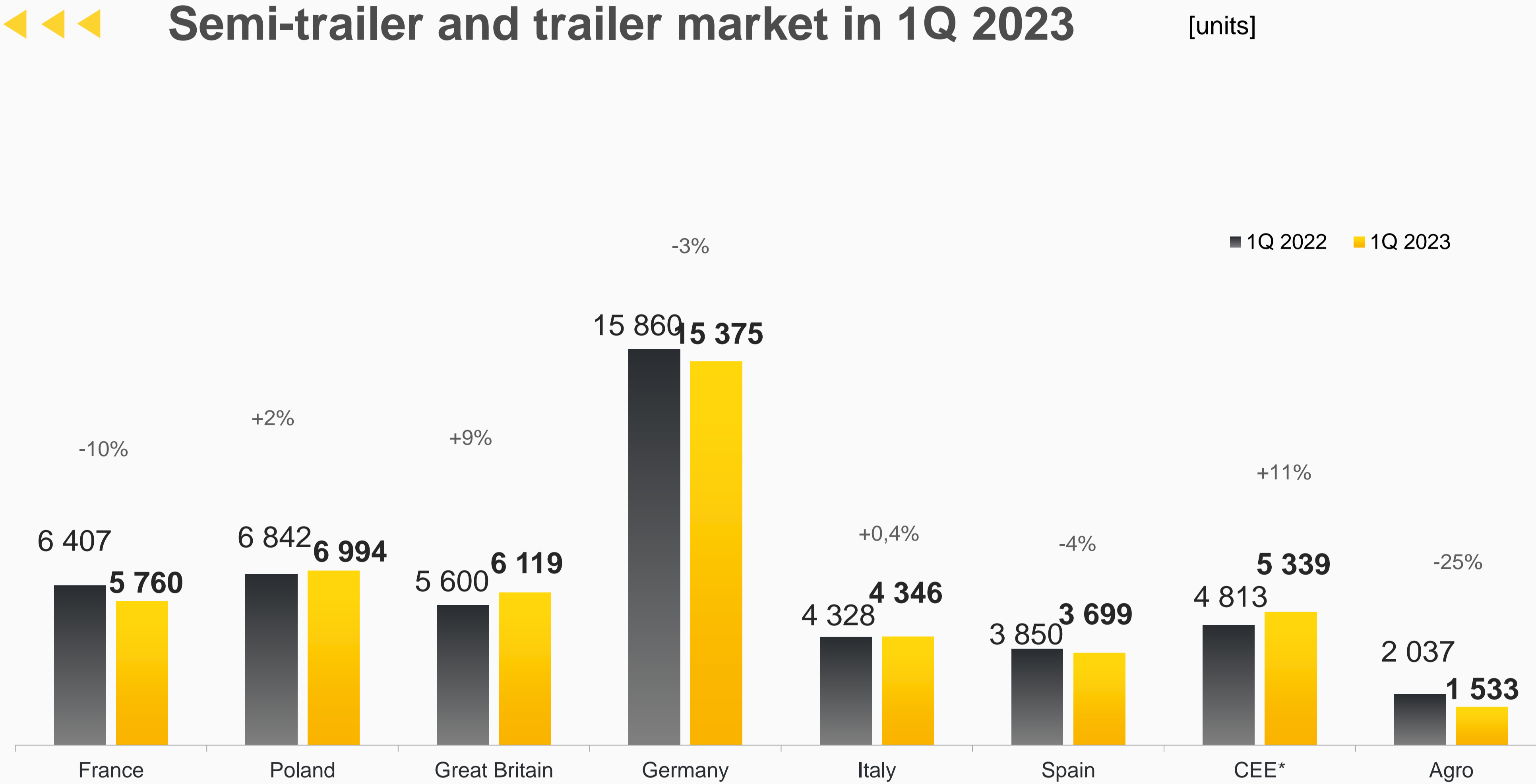
1Q 2023

**WIELTON  
GROUP**

## Key data for 1Q 2023

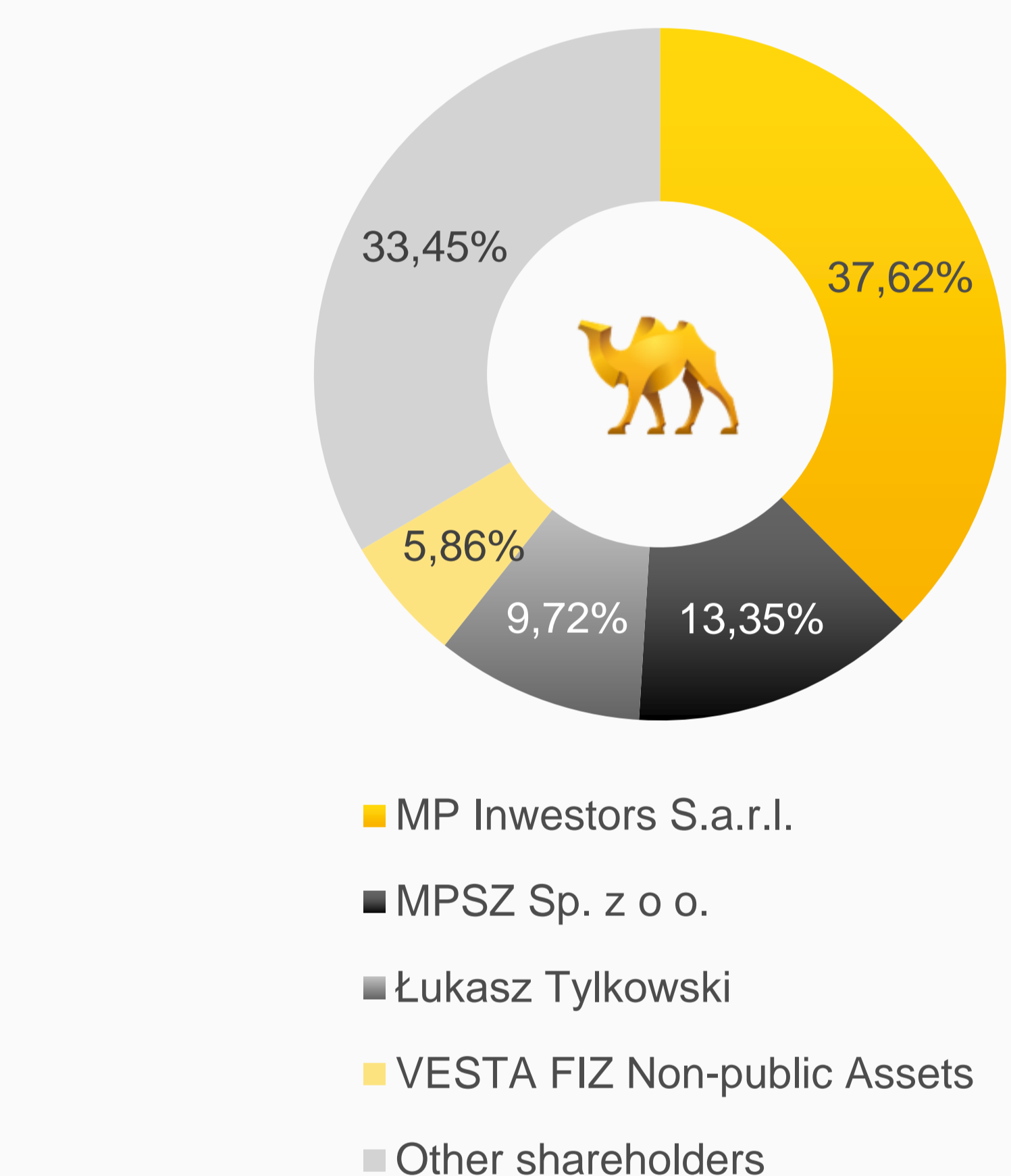


## Semi-trailer and trailer market in 1Q 2023

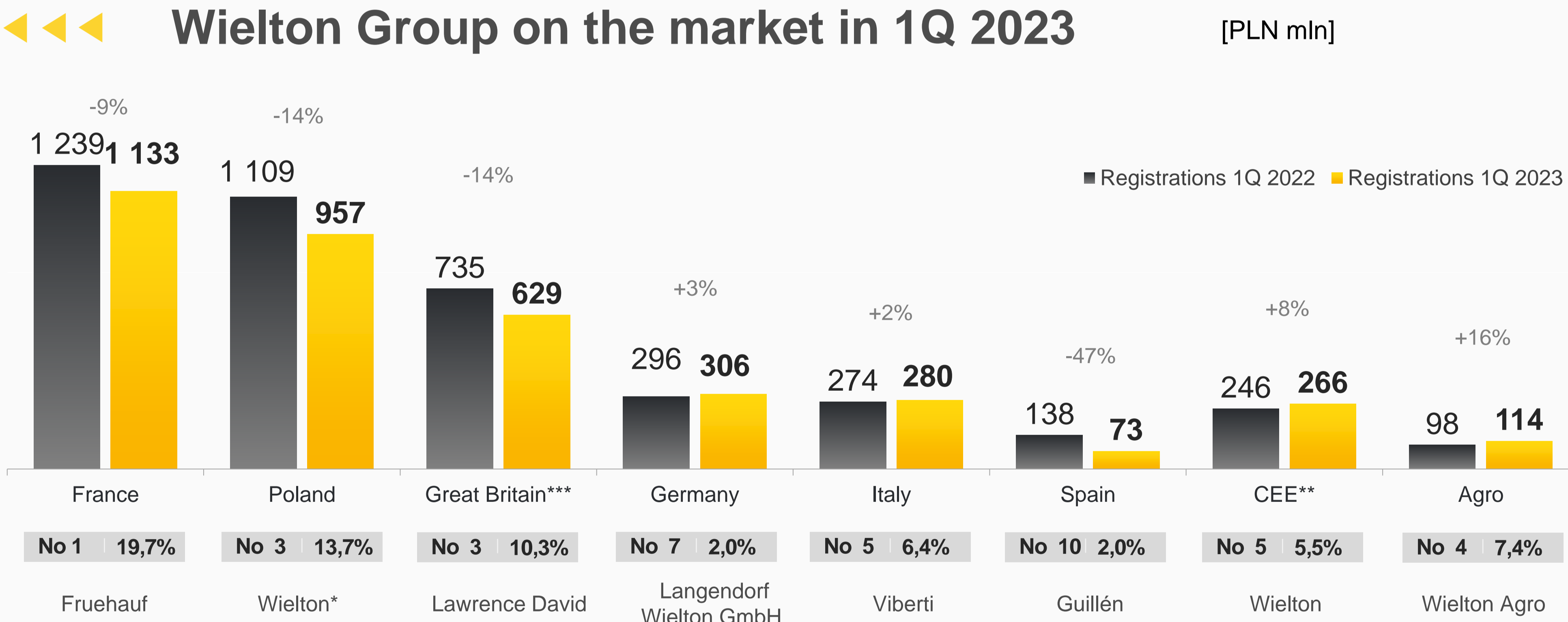


\*Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia, Hungary

## Shareholder structure of Wielton S.A.



## Wielton Group on the market in 1Q 2023



\*for the Polish market \*\*Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia, Hungary \*\*\* including 40 units registered by Wielton in the UK market

## Share of markets in revenue

### Revenue by country

France	25,0%
Poland	22,0%
Great Britain	20,6%
Germany	12,2%
Italy	5,0%
Spain	2,2%
CEE**	7,2%
Others	5,8%

\*\*Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia, Hungary

## Financial indicators



### Contact for Investors

Barbara Bujnowska-Sęda  
Office of the Management Board of Wielton S.A.  
Mobile: 798 779 352  
Mail: b.bujnowska-seda@wieltongroup.com

Agnieszka Placek-Łapaj  
PR Manager Wielton S.A.  
Mobile: 502 665 126  
Mail: a.placek@wielton.com.pl

**WIELTON  
GROUP**

**WIELTON**

**FRUEHAUF**

**LAWRENCE  
DAVID**

**Langendorf**

**VIBERTI**

**GUILLÉN**