

Fact sheet

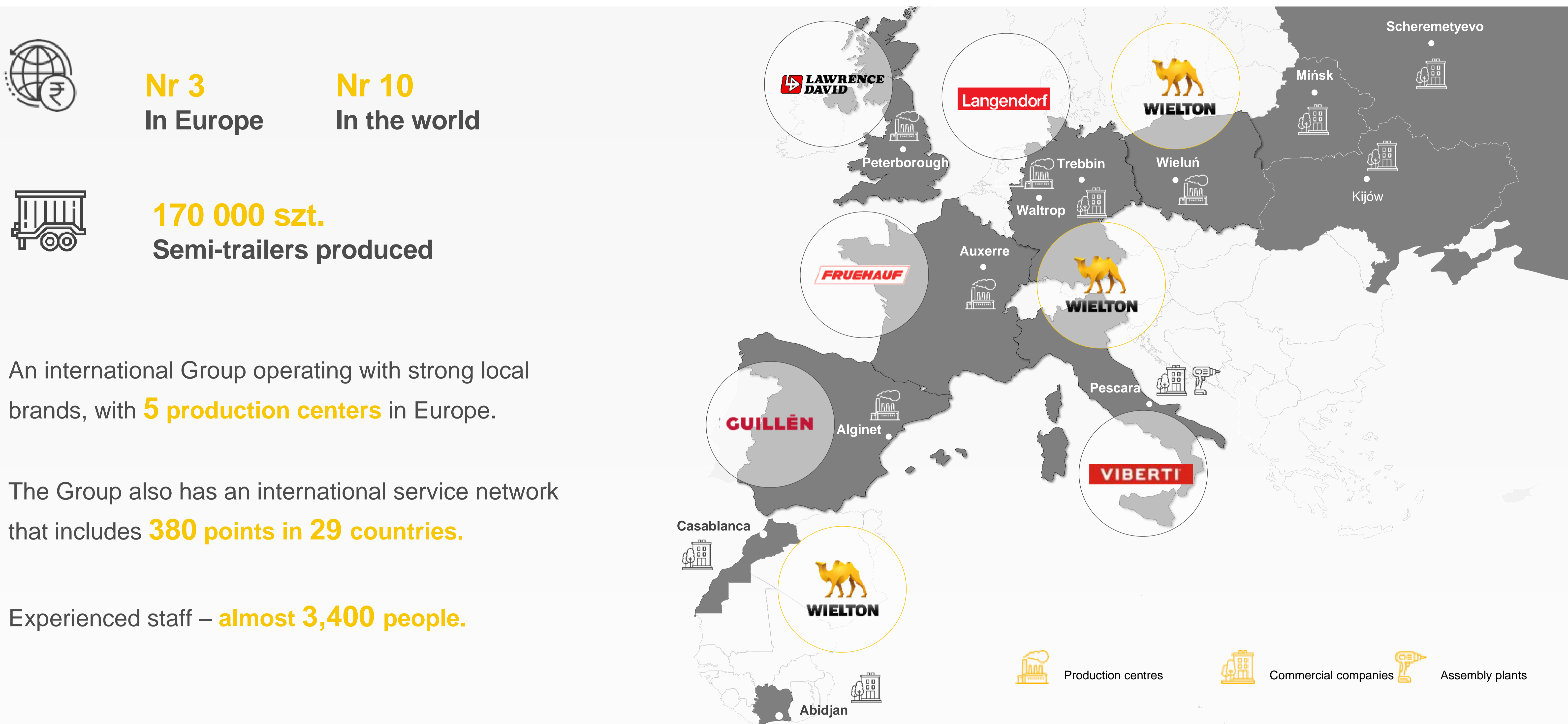
1H 2023

**WIELTON
GROUP**

Wielton Group – background information

The Wielton Group is one of the three largest producers of semi-trailers, trailers and truck bodies in Europe and the ten largest producers in the industry worldwide. The Group's strength is its consistently implemented strategy, based on organic growth and acquisitions.

In 2015, the Group acquired leading Italian brands **Viberti and Cardi** and French company **Fruehauf**. In May 2017, the Wielton Group acquired the German company **Langendorf**, thus expanding its offerings to include, among other things, specialized vehicles for transporting glass and precast concrete. The acquisition of **Lawrence David** in September 2018 allowed the Group to enrich its portfolio with more unique vehicles. In turn, the acquisition of **Guillén Desarrollos Industriales** enabled the Group to expand its activities into another important market – Spain.



An international Group operating with strong local brands, with **5 production centers** in Europe.

The Group also has an international service network that includes **380 points in 29 countries**.

Experienced staff – **almost 3,400 people**.

Product portfolio structure

Universal semi-trailers

48%



Tippers

12%



Closed box semi-trailers

12%



Agro

7%



Home Delivery bodies

3%



Tippers bodies

1%



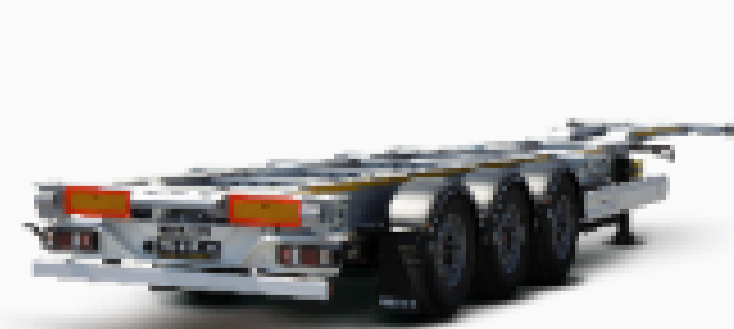
Low-loaders

4%



Container Semi-loaders

6%



High volume combinations

6%

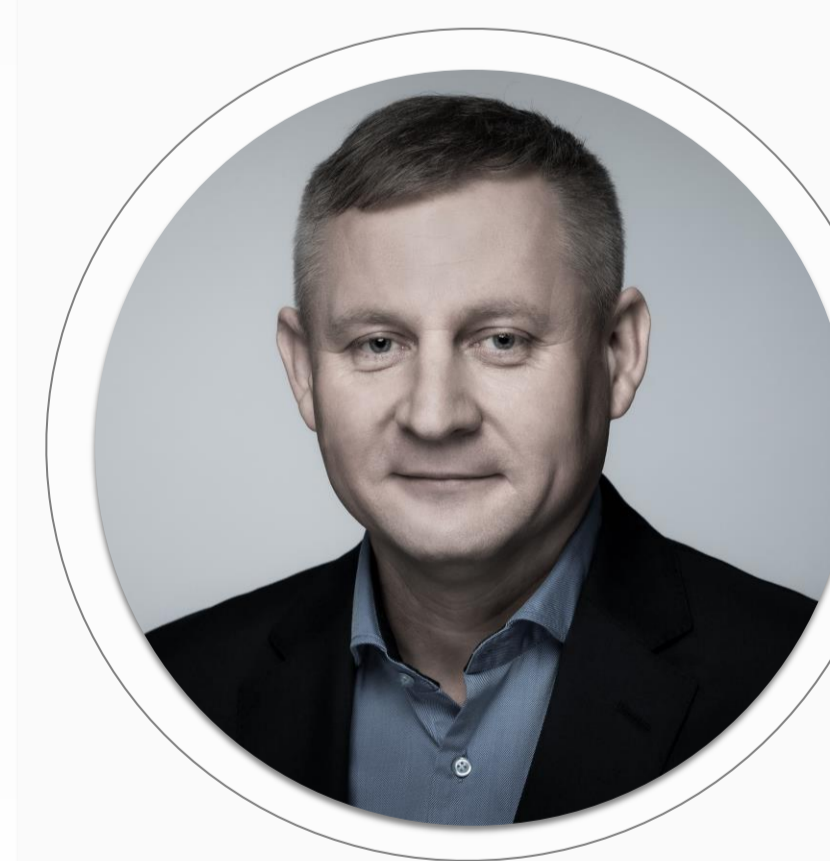


Inloaders

1%



Management Board of Group



Paweł Szataniak | **CHAIRMAN**

Chairman of the Board



Mariusz Golec | **CEO**

1st Vice President of the Board

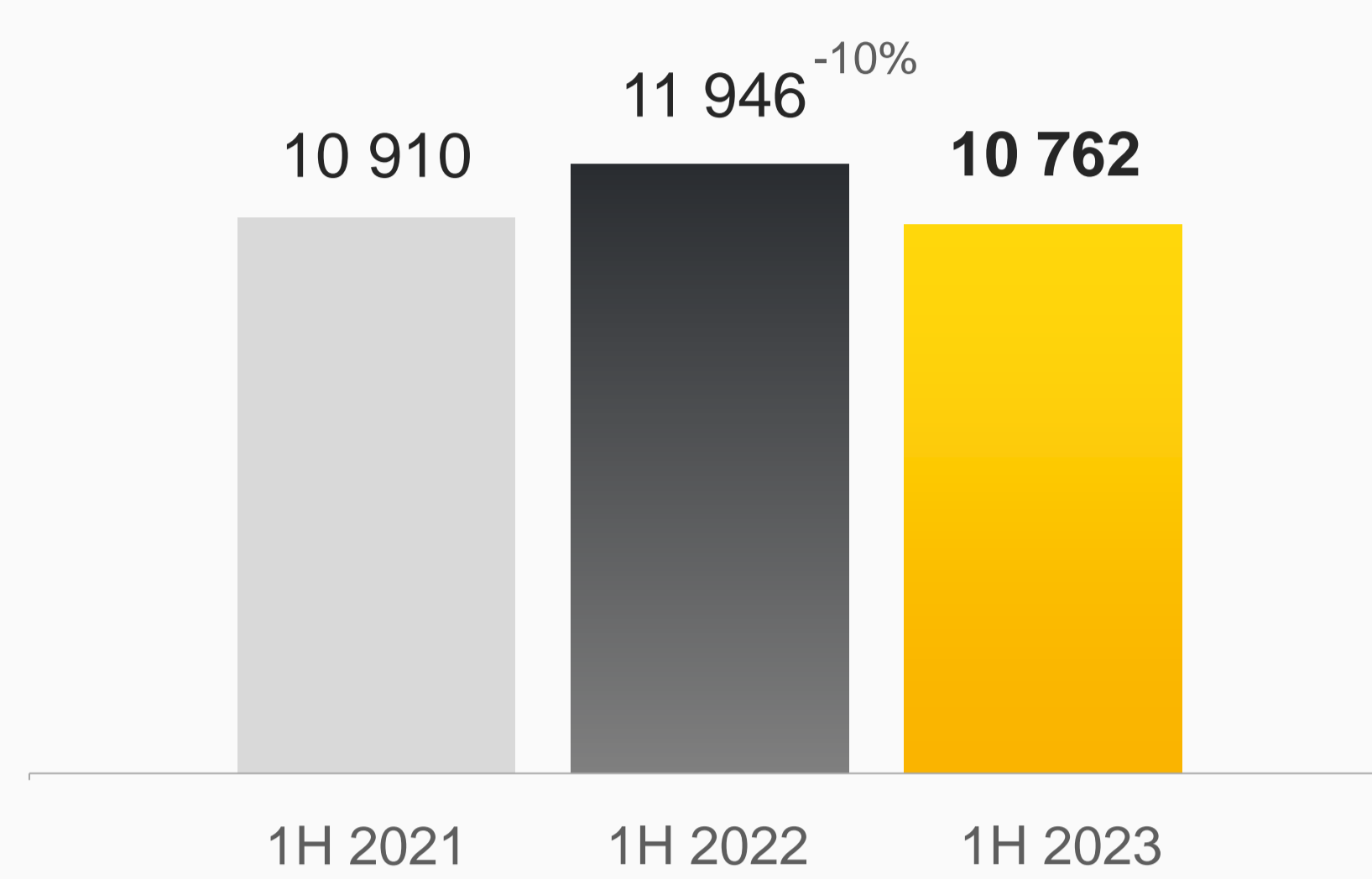
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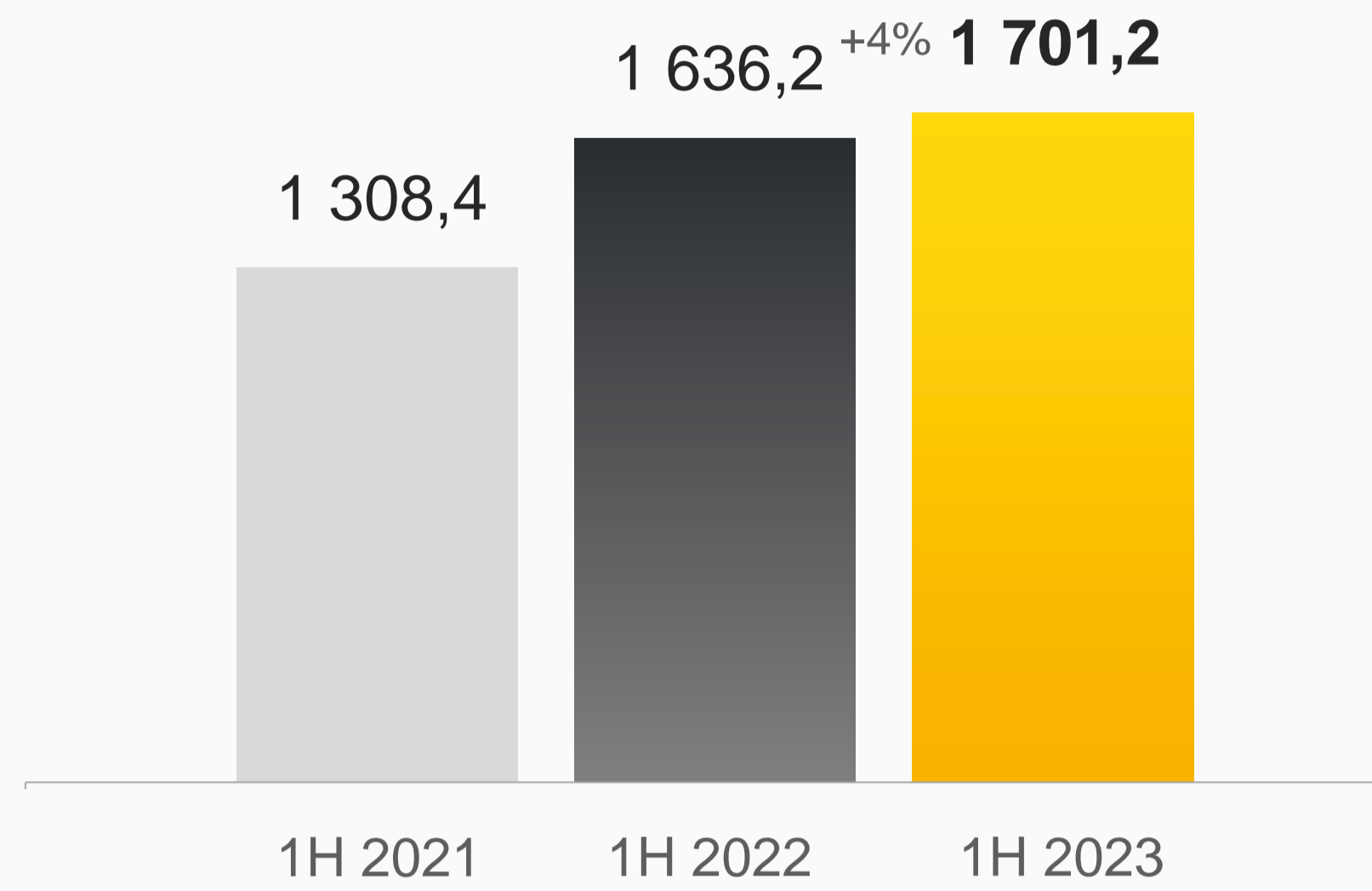
WIELTON GROUP

Key data for 1H 2023

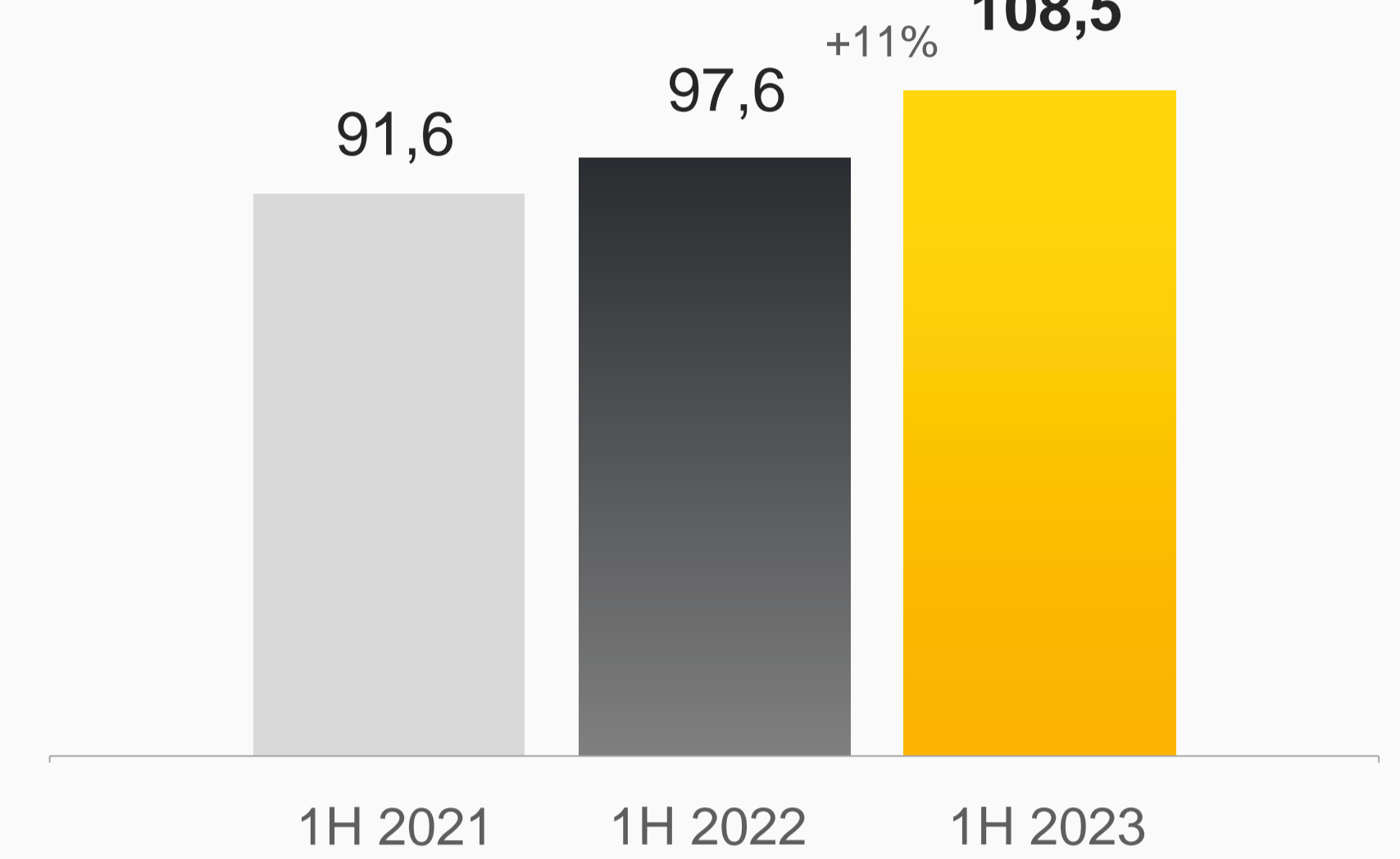
Volumen [units]



Revenues [PLN mln]

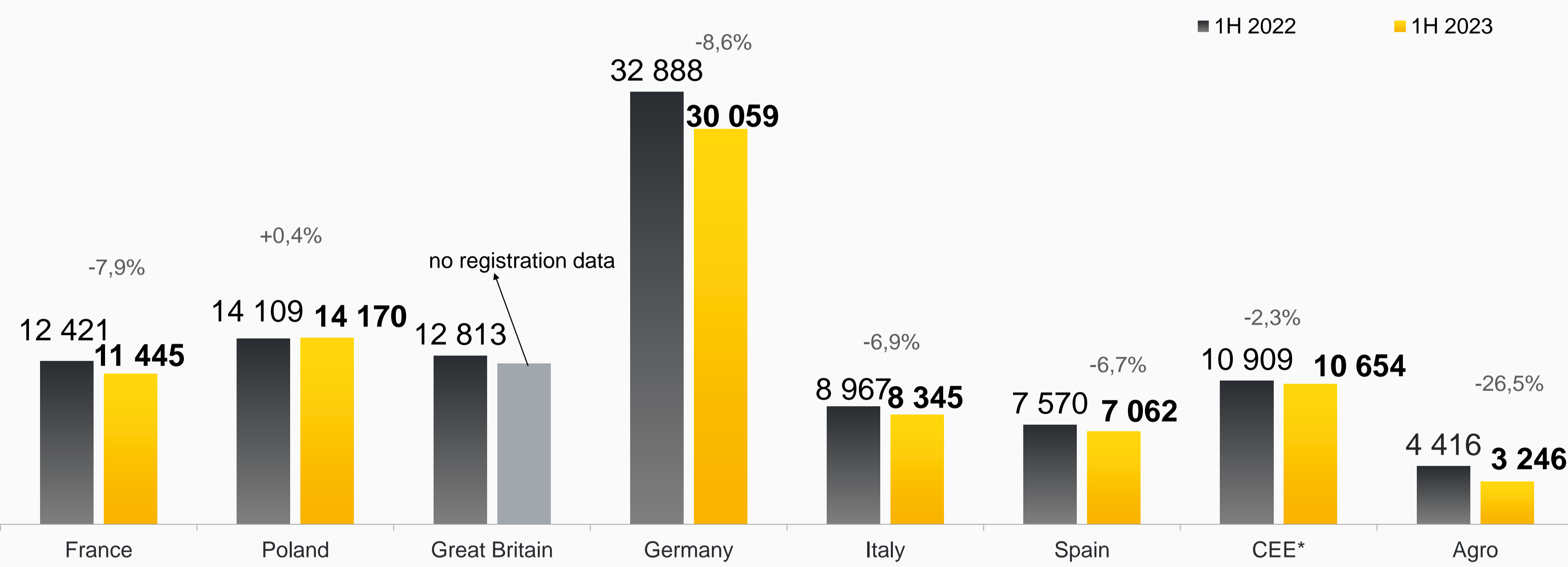


EBITDA [PLN mln]



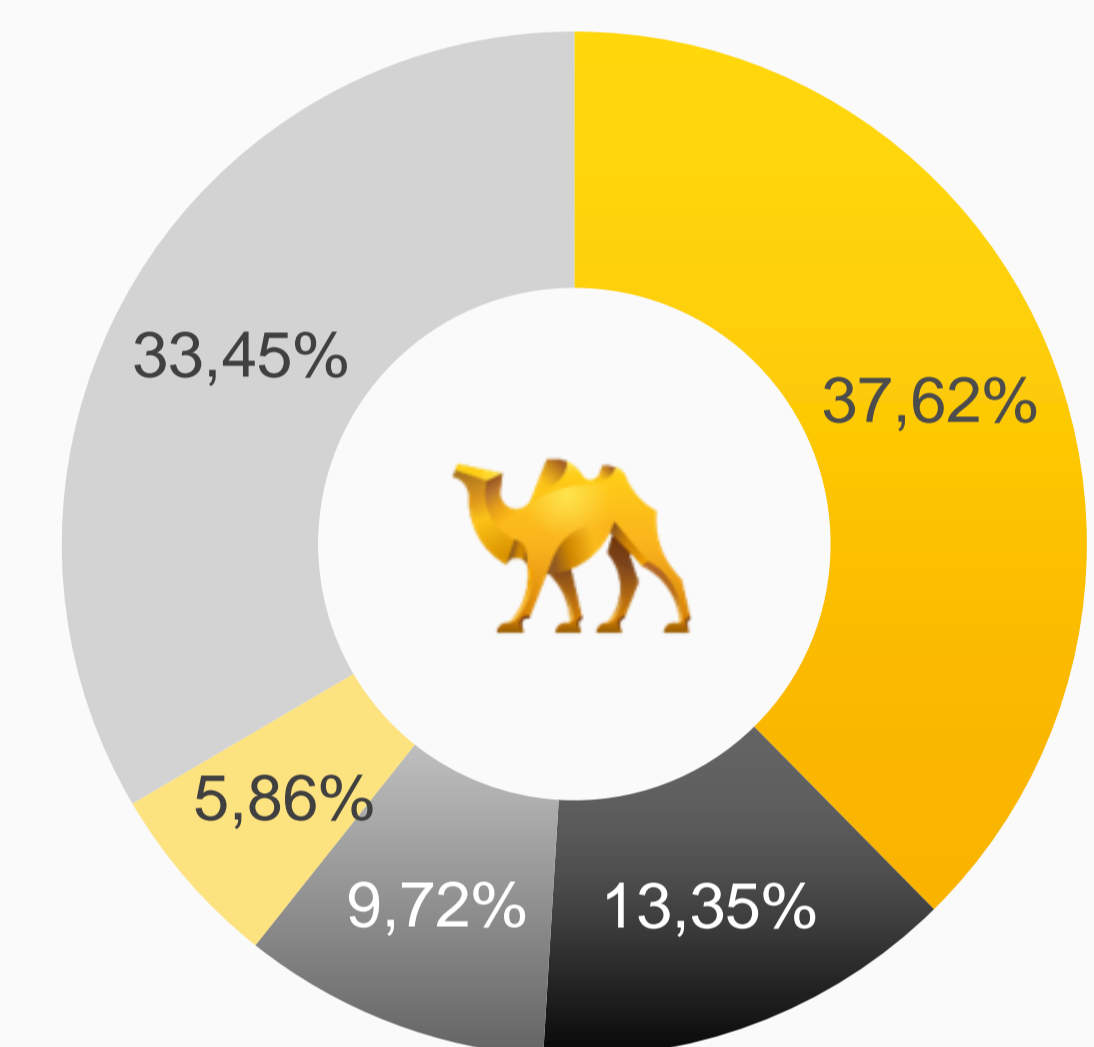
Semi-trailer i trailer market in 1H 2023

[units]



*Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia, Hungary

Shareholders structure of Wielton S.A.

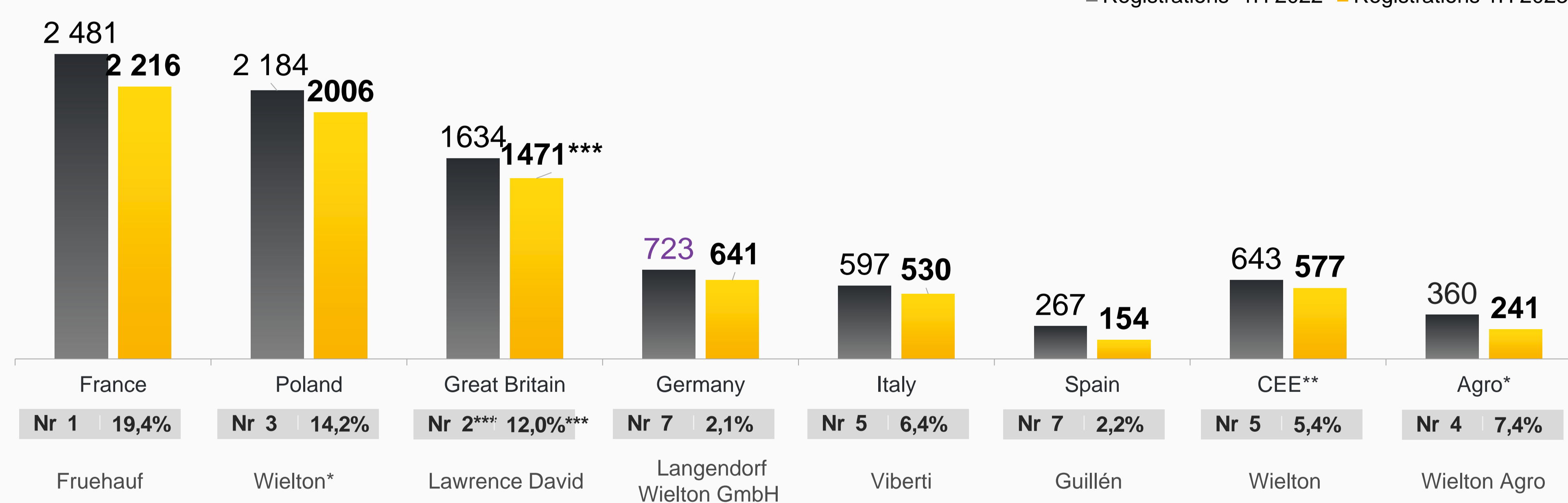


- MP Inwestors S.a.r.l.
- MPSZ Sp. z o.o.
- Łukasz Tylkowski
- VESTA FIZ Aktywów Niepublicznych
- Other shareholders

Status as at 30.06.2023 r.

Wielton Group on the markets in 1H 2023 roku [PLN mln]

■ Registrations 1H 2022 ■ Registrations 1H 2023



*for the Polish market **Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia, Hungary ***Wielton Group's own estimate

Share of markets in revenue

Revenue by country

France	24,5%
Poland	22,8%
Great Britain	18,6%
Germany	11,8%
Italy	4,9%
CEE*	7,3%
Spain	2,2%
Others	7,9%

*Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia, Hungary

Financial indicators



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WIELTON GROUP

WIELTON

FRUEHAUF

LAWRENCE DAVID

Langendorf

VIBERTI

GUILLÉN