Fact sheet

1-3Q 2025

Wielton Group – background information

The Wielton Group is one of the three largest producers of semi trailers, trailers and truck bodies in Europe and the twenty largest producers In the industry worldwide. The Group's strength is its consistently implemented strategy, based on organic growth and acquisitions.

In 2015 the Group acquired leading Italian brands **Viberti and Cardi** and French company **Fruehauf.** In May 2017, the Wielton Group acquired the German company **Langendorf,** thus expanding its offerings to include, among other things, specialized vehicles for transporting glass and precast concreto. The acquisition of **Lawrence David** in September 2018 allowed the Group to enrich its portfolio with more unique vehicles. In turn, the acquisition of **Guillén Desarrollos Industriales** enabled the Group to expand its activities into another important market Spain.

Nr 3
In Europe

Nr 11
In the world

208,000 units
Semi-trailers produced

An international Group operating with strong local brands, with **5 production centres in** Europe.

The Group also has an international service network that includes **425 points in 30 countries.**

Experienced Staff – **about 3,600 people.**

Product portfolio structure

Universal semi-trailers **38%**

Tippers **12%**

Closed box semi-trailers **16%**

Agro **6%**

Home Delivery bodies **5%**

Tippers bodies **3%**

Low-loaders including trailers and others **4%**

Container semi-loaders **5%**

High volume combinations **9%**

Inloadery **1%**

Management Board of Group

Paweł **Szataniak** | CEO

Chairman of the Board

Mariusz **Golec** | Deputy CEO

1st Vice President of the Board

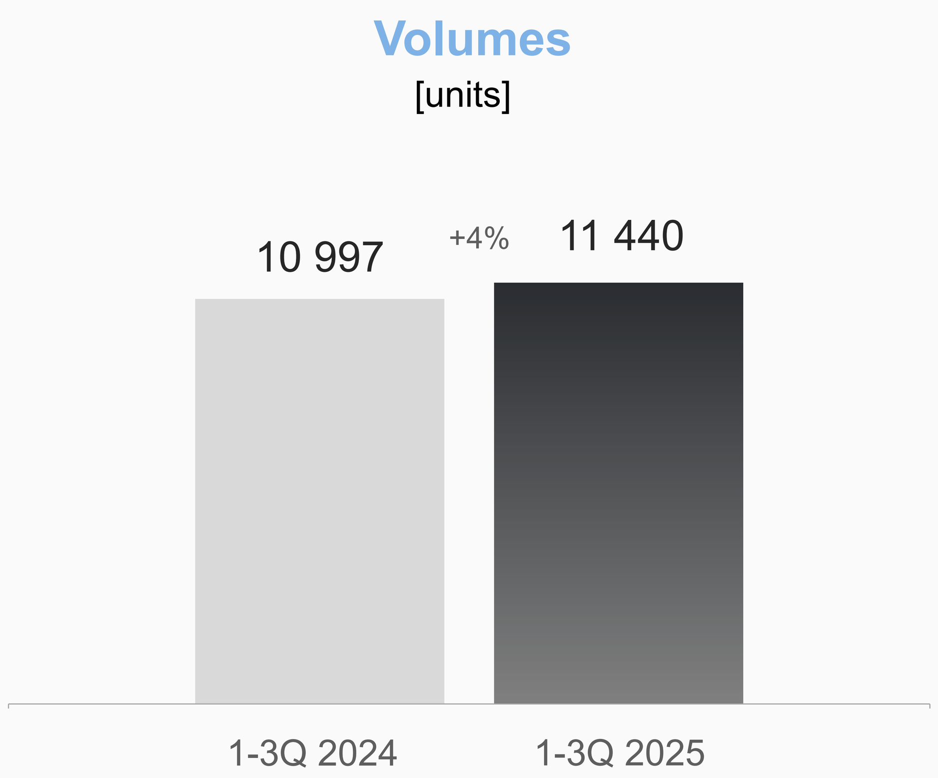
Contact for Investors:
Barbara Bujnowska-Sęda
Director of the Management Board Office
Mobile: 798 779 352
Mail.: b.bujnowska-seda@wieltongroup.com

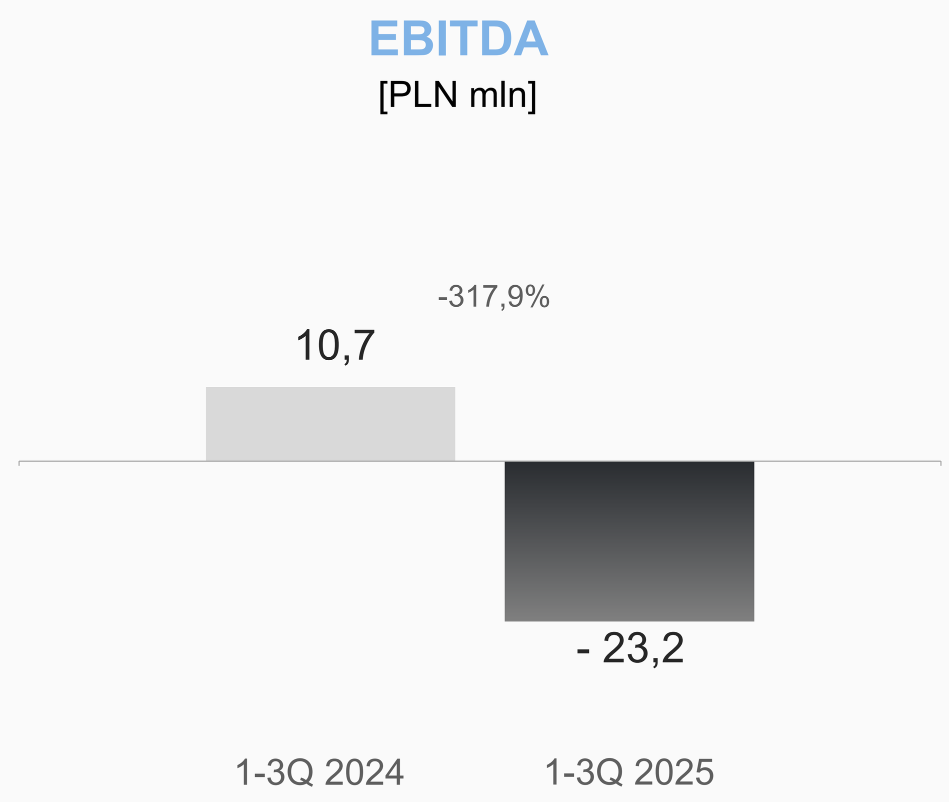
Aleksandra Cybińska
PR Specialist Wielton S.A
Mobile: 789 100 782
Mail.: a.cybinska@wieltongroup.com

Fact sheet

1-3Q 2025

Key data for 1-3Q 2025

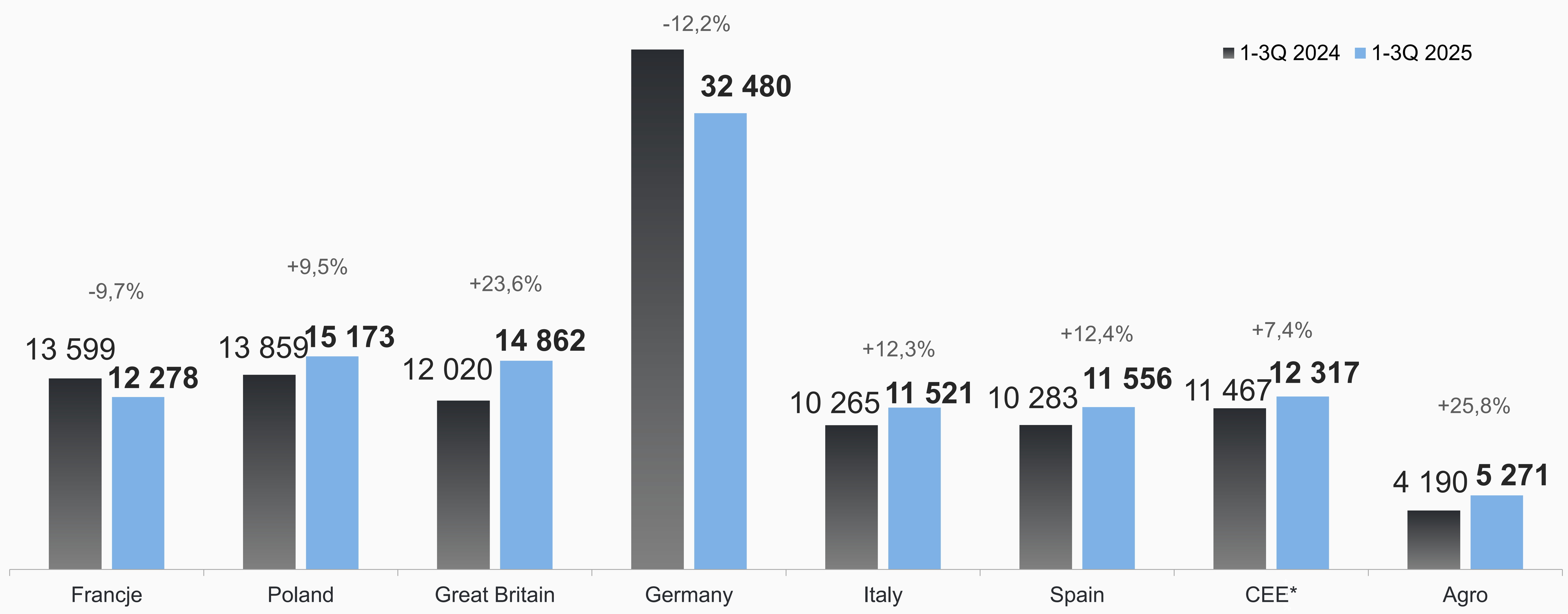




- 1-3Q 2025 influenced by: persistently low market demand, price pressure from competitors, the difficult financial situation of transport companies, and the unfavourable impact of the euro exchange rate on exporters and transport companies (euro exchange rate YTD PLN 4.24 in September 2025 vs. PLN 4.30 in September 2024). In Q3, a visible improvement in results despite the continuing unfavourable market situation (effect of the restructuring measures introduced).

Semi-trailer market in 1-3Q 2025

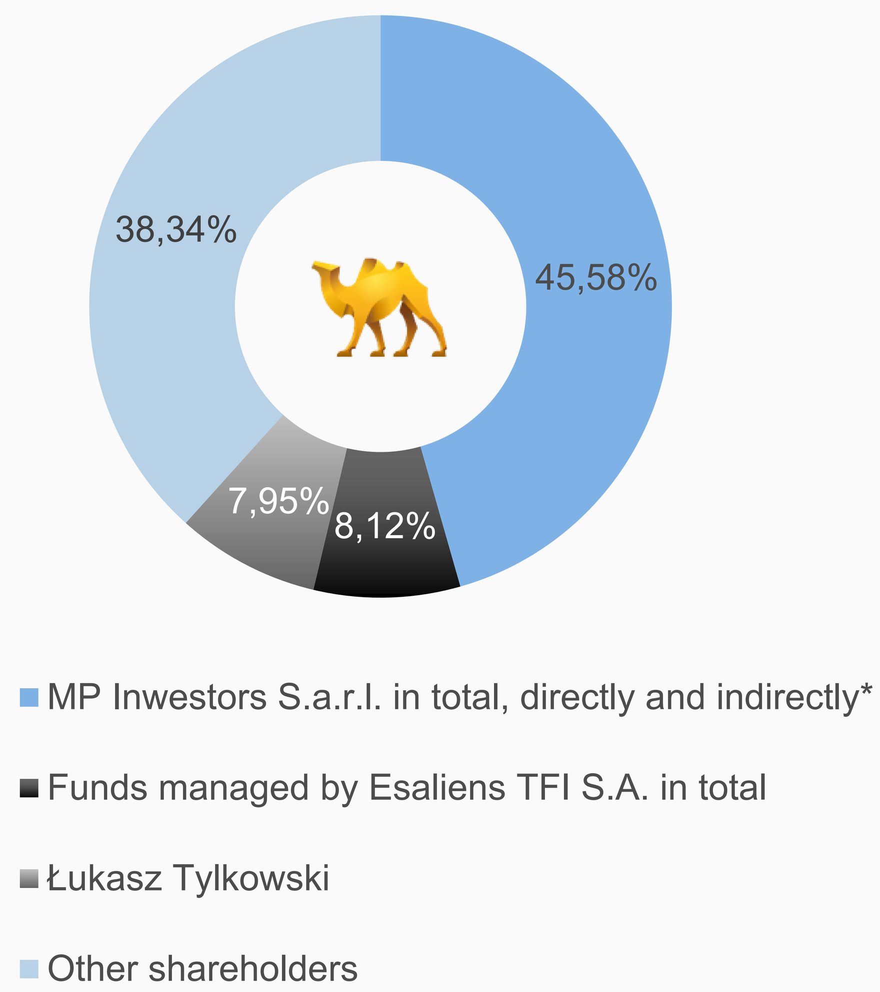
[units]



*Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia, *** Own company estimation

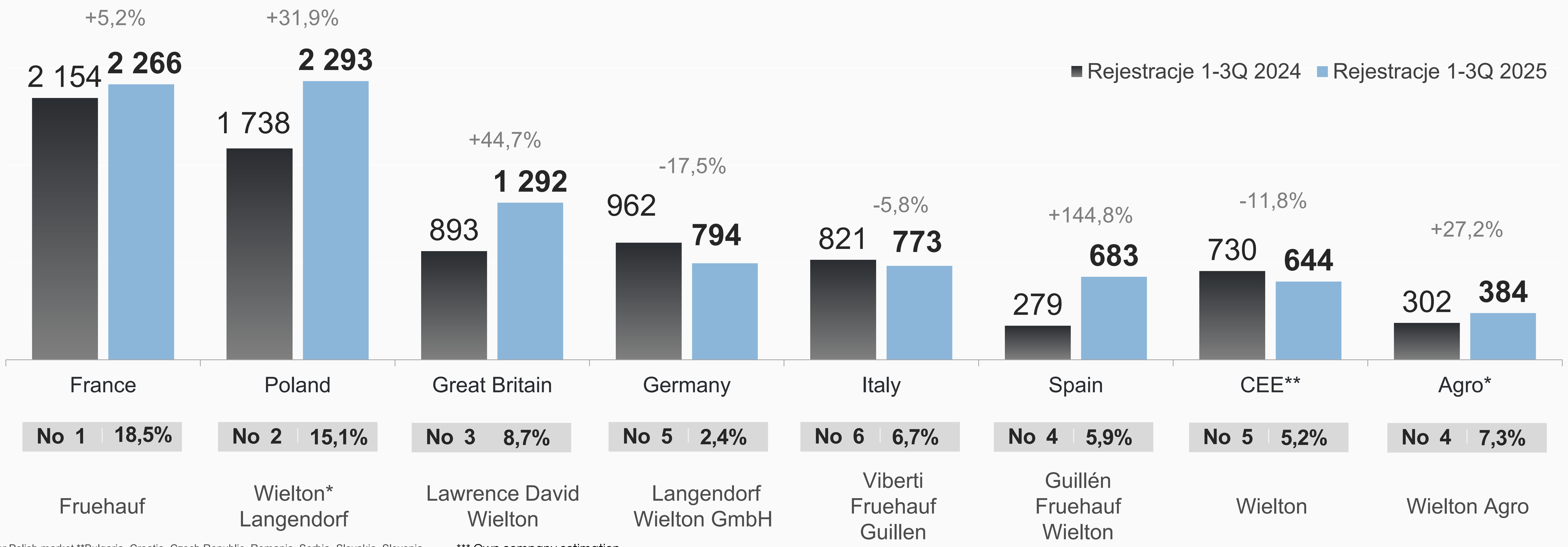
Shareholder structure of Wielton S.A.

30.09.2025



Wielton Group on the markets in 1-3Q 2025

[units]



*for Polish market **Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia *** Own company estimation

Share of markets in revenue

Revenue by country	
France	19,6%
Poland	22,6%
Great Britain	15,7%
Germany	9,9%
Italy	7,7%
Spain	4,1%
CEE*	6,9%
Others	13,5%

* *Bulgaria, Croatia, Czech Republic, Romania, Serbia, Slovakia, Slovenia

Financial indicators

EBITDA margin **-1,5%**

EBIT margin **-5,8%**

Net profit margin **-8,6%**

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Mobile: 789 100 782
Mail.: a.cybinska@wieltongroup.com